**MANTRA MOBILES**

**VIVO:-140**

**SELLIN:- 6.5%, SELLOUT:- 6.5%,BRANDIND:-0.5%**

**TOTAL:-13.5%**

**LESS:-WE DICRESS SELLOUT 18%GST & NEW MODELS GOT 6% ONLY**

**OPPO:-160**

**SELLIN:- 6.5%, SELLOUT:- 6.5%,BRANDIND:-2%,SPICAL SCHMES:-2%**

**TOTAL :-17%**

**ADVANTAGE :- HERE NO DICRESS GST AND NEW MODELS ALSO**

**BEST MALL**

**VIVO:-80**

**SELLIN:- 4.5%, SELLOUT:- 3+3%,BRANDIND:-1%**

**TOTAL:-11.5%**

**LESS:-WE DICRESS SELLOUT 18%GST**

**OPPO:-38**

**DIRECTLY GIVEN**

**TOTAL :-14%**

**ADVANTAGE :- HERE THIS 4VBA’S GIVEN THAT OUTLET BUT SALES ONLY 38UNITS**

**JOY**

**VIVO:-140**

**SELLIN:- 4.5%, SELLOUT:- 6.5%,BRANDIND:-1% SPICAL SCHEMS :-2%**

**TOTAL:-14%**

**LESS:-WE DICRESS SELLOUT 18%GST .**

**OPPO:-35**

**SELLIN:- 4.5%, SELLOUT:- 6.5%,BRANDIND:-1%,SPICAL SCHMES:-2%,IF TAGET ACHIVE :-1%**

**TOTAL :-15%**

**ADVANTAGE :- NO GST CUT & TARGETS ALSO LOW GIVEN BUT HE IS NOT GOING OPPO.**

**LNNS**

**VIVO:-160**

**SELLIN:- 4.5%, SELLOUT:- 6.5%,BRANDIND:-1% SPICAL SCHEMS :-2%**

**TOTAL:-14%**

**LESS:-WE DICRESS SELLOUT 18%GST . TARGETS ALSO GIVEN MORE**

**OPPO:-150**

**SELLIN:- 6.5%, SELLOUT:- 6.5%,BRANDIND:-2%,SPICAL SCHMES:-1.5%**

**TOTAL :-16.5%**

**ADVANTAGE :- HERE NO DICRESS GST AND NEW MODELS ALSO**

**MAJIGRAW**

**VIVO:-247**

**SELLIN:- 3%, SELLOUT:- 6.5%,BRANDIND:-1%**

**TOTAL:-10.5%**

**LESS:-WE DICRESS SELLOUT 18%GST &NO SPICAL SCHMES GIVEN**

**OPPO:-15**

**SELLIN:- 3%, SELLOUT:- 3.5%,**

**TAL :-6.5%**

**ADVANTAGE :- HERE NO DICRESS GST AND NEW MODELS ALSO**